



**PURSuing RURAL ECONOMIC OPPORTUNITIES
B.I.G. Conference**

**Waco Convention Center, Wednesday, January 18, 2006
Dr. Ashley Lovell & Dr. Greg Clary, Co-chairs - Texas Cooperative Extension**

8:30 - 8:50 Registration

8:50 - 9:00 Welcome/Introductions and Conference Overview

Invigorating Rural Economies through Entrepreneurship*

9:00 - 9:55 Successfully Financing New and Existing Businesses – Ron Beck & Randy Burch, Small Business Development Center, Tarleton State University

- Seeking and obtaining funding from local lenders
- Seeking and obtaining a guaranteed loan/other loans from SBA
- Seeking and obtaining funding from micro-lenders

9:55 - 10:05 Break and Networking

10:05 - 11:00 A Blueprint for Starting and Growing Businesses

- Developing and using a business plan for results – Golda Eldridge, Small Business Development Center, McLennan College
- What should I be? A sole proprietorship, partnership, corporation, etc.? – Ashley Lovell

11:00 - 11:50 Stress Management in New and Expanding Businesses – Dr. David Deviney, Professor of Management, Tarleton State University

- What is stress?
- What causes stress?
- How to handle stress
- Prevention of stress

12:00-1:00 Lunch

Extracting Wealth from Resources

1:00 – 3:45 Mineral Owner's Hints for Negotiating an Oil and Gas Lease — Judon Fambrough, JD, Texas Real Estate Center, Texas A&M University

For follow-up questions or assistance, contact Ashley Lovell at :

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